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NACA NEWS

VOLUME 17, ISSUE 4

www.nacatadj.org

DECEMBER 2013

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[Robert Uhler](#)
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[John Postava](#)
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[Shari Britton](#)
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FROM THE PRESIDENT

Our 2014 NACA Convention is next month! The Board and Committees have been working extremely hard all year to make NACA and our Convention a success!

This year's convention marks a new beginning for NACA with a new website in 2014, reenergized membership and committees working hard to improve NACA. Our vendor show is going to be great. The Continuing Education Committee has put together one of our best course line-ups in years. We want everyone to take advantage of the industry relevant training and certifications that are part of this year's convention. This year, we are able to offer an NFIP Adjuster Workshop at the convention this year!

We realize that this past year was not as busy as some would have liked with the absence of hurricanes. We want to encourage everyone to attend the NACA Convention. It is important to both the organization and us, individually as independent adjusters. Our members take great pride in the fact that we are independent adjusters joined together for a common cause of improving the adjuster community through NACA.

We also have some great fun lined up with receptions, golf and banquet! Join your friends and make the commitment to attend in 2014!

We are looking forward to seeing you in Panama City!

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Best Regards.

Robert Uhler
2013 President
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The banner features the Legacy Claim Services logo on the left, which includes a globe icon with a house and people symbols. To the right of the logo, the text reads "LegacyClaim SERVICES". Below the logo, a tagline states "The Leader in Performance, Quality, and Service." followed by a blue circular icon with a white 'L'. The main body of the banner is white with blue text: "Join our TEAM of proven claims professionals. Sign up for our FREE 2013 Certification webinars. Make sure to check out our WEBSITE for upcoming class dates." At the bottom of the banner, there is a row of three DVD cases labeled "CERTIFICATION PACKAGE". Below the cases, the text says "Click. Register. Enjoy." The bottom of the banner is a dark blue bar with the phone number "866.461.1770" and the website "www.legacyclaims.net".

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MEMBERSHIP DRIVE

Have you been thinking about joining NACA but just haven't completed the application yet?

Have you been thinking about attending the 2014 convention in Panama City Beach?

Here is the opportunity you've been waiting for! Anyone who submits

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**2013-2014 NACA
COMMITTEES**

Executive Committee:
[Robert Uhler](#)
[John Postava](#)
[Shari Britton](#)

their completed and paid (\$230) membership application, along with their full convention registration (\$650) by January 12, will receive a \$230 rebate of their convention fees once their application is approved by the membership at the business meeting on Wednesday, 1/15. Total refund to be \$230. No other discounts apply. If you want more information, contact [Lori Ringo](#).



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The Hombre Golf Club
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provided by our generous green fee sponsors, Simsol Software!

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NACA 2014 EDUCATIONAL SESSIONS

Wow, how quickly 2013 has passed - it is hard to believe that the 2014 convention is just around the corner! The NACA CE Committee is looking forward to seeing familiar faces, as well as meeting new members, in Florida in January. We hope that each and every one of the NACA Members will take advantage of the industry relevant training and certifications that are lined up for the convention. And, don't forget, we are able to offer an NFIP Adjuster Workshop at the convention this year!

We realize that 2013 was a slow storm year for many independent adjusters and without a hurricane, many of you are likely calculating your budgets and trying to determine what, if any conferences, you will attend during the first quarter of 2014.

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Even though it is sometimes difficult to make investments in attending such events, especially after a lack-luster storm season, it is important that we, as independent adjusters, maintain our certifications and training. The work will pick up and you want to be ready when it does with updated education and renewed certifications.

In closing, the CE Committee would like to again extend our gratitude to all of the members who provided educational feedback. We took it to heart and did our best to apply it when scheduling the 2014 line up.

Jennifer L. Whiteaker-Hevelone
NACA CE Committee Chair

Click [here](#) for the full 2014 NACA Education Schedule and Instructor Bios



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[REGISTRATION FORM](#)

Contact [Lori Ringo](#) with questions regarding any of the prizes listed.

WELCOME NEW NACA MEMBERS

Welcome to our newest NACA members, who have been approved since our last newsletter:

General Members:
Robert Phillip Davey

Associate Members:
Walter Mulford

Business Associate Members:
Cleveland Adjusting Company
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MENTORING PROGRAM

Woody Britton, AIC, CGA

I have written several times in the past years about the importance of contacts and networking and how NACA is an important part of my networking plans. This storm year has been a below average year and the hurricane season was essentially nonexistent. The seasoned adjusters that I have spoken with have also had a slow year. Most of adjusters spent a good portion of this year looking for work instead of actually performing work.

We had an opportunity come this last October that was from an unusual source for adjusters. The federal program that is helping NY/NJ residents and business's get back on their feet after Super storm Sandy was in the planning stages. Several construction and engineering firms had a contract to start the preliminary inspections for the program. The companies sought out experienced adjusters to perform the inspections and reports. Through our NACA network of adjusters, several of us were able to get on the list and we were dispatched to Long Island to help get that program off the ground.

As adjusters, we are used to getting to the storm site, getting our assignments and starting the inspections immediately. That is not how the implementation of this program started off. Most of the first adjusters on site were setup in large "war rooms". The assignments were slow to be issued and very few were actually issued. The difference in this program is the adjusters, or inspectors, as they were known, are the fee is paid on an hourly basis for your presence, not for actual work performed. Many of the adjusters were not used to an hourly fee and the typical anticipation of getting assignments and getting to work was a slow and painful process.

We were not able to get to the first wave of assignment during the

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[Vendor Registration](#)

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residential phase; we were on the commercial phase. When we arrived the residential phase was winding down and the war room was full of appraisers waiting for the commercial assignments to be handed out. Overall, it was grueling to sit around and wait for assignments.

The program had several phases of cuts that were made to thin out the herd from time to time. I am proud to say that almost all of the NACA members that were on site made it to the final day cuts. That says a lot about the professionalism and training NACA members have. As a group of members on site, we stuck together, worked together and for the most part had a good memory of the event, although not all of the waiting was a good memory. The program had its implementation challenges, changes in format, almost daily and unusual file requirements that as adjusters, is very foreign to us.

The point that I am trying to make is that the members of NACA are more than just members, it is a work family. We exchanged information about the opportunity with our contacts, stayed in touch via Facebook and the internet, kept each other informed about the best hotels, places to eat and the best car rental deals available. We had each other to lean on during the stressful times and a friendly ear to share our frustrations with.

The upcoming convention will also be a fantastic opportunity to network and start your own work family, learn from the seasoned adjusters and have the opportunity to meet the many vendors that keep the adjusting circle moving. We are all on the road from time to time and need all of the resources we can get.

Being a NACA member has opportunities that reach beyond the convention or being on a list. It is truly an excellent source for networking and keeping up with industry. Without NACA and the contacts we have made over the years, most of us would have missed this opportunity and in a slow year, inside information like this and other work opportunities that pop up from time to time are the difference between being a full time adjuster or a part time Cat person.

library)

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Hotel Info

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